

Taos Feral Feline Friends



*A 501-(c)3 Charitable Association
For The Welfare of Cats*

2011

Annual

Report

Taos Feral Feline Friends

2011 Annual Report

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**“Paws For The Cause”
Walk-a-thon**

Taos Feral Feline Friends



*A 501-(c)3 Charitable Association
For The Welfare of Cats*

A Letter from the President and Founder

Dear Friends and Supporters,

During 2011, we set new records for the organization. Here are the highlights:

- 460 cats helped in 2011 – up 70% from 2010, a new record for us
- 376 spay/neuter surgeries funded by TFFF – up 90% from 2010, a new record
- 221 Trap, Neuter and Return cases completed – up 135% from 2010, a new record
- 173 adoptions arranged – up 71% from 2010, a new record.

Underlying these accomplishments was a year of tireless efforts by our volunteers, helping us to trap and transport feral cats to our shelter or the vet clinic, working at the shelter, raising money at our “Paws For The Cause” walkathon, etc. Thanks to each and every one that helped!

Thanks also to our donors who helped us achieve over \$63,000 in revenue, also a record for the organization. We were able to step up our activity to these record levels only because of their generosity.

But here is the single most important statistic from 2011: the number of cat intakes at our shelter and Stray Hearts (the government-sponsored shelter) combined declined from 735 in 2010 to 644 in 2011. It’s the first time shelter intakes have declined since we started tracking them. It’s a strong indication that our efforts to stem the crisis of feline over-population are making a difference. After all, shelters are where unwanted cats are taken and unwanted cats are a direct result of over-population.

A Letter from the Founder and President...

So it is no coincidence that the first ever drop in shelter intakes occurred while we were handling a record number of 376 spay/neuter surgeries. Stray and feral cats, not pets (as many believe), are the main cause of the feline over-population crisis. Most pets are fixed by their owners before they are allowed to reproduce. It's the owner-less cats, the stray and feral cats, that reproduce without limits.

This is why I've always said that efforts aimed at spaying and neutering pets are insufficient to solve over-population. Even with every pet fixed, the owner-less population will continue to breed, their offspring will breed, and the crisis will never end. Don't misunderstand me, the efforts of other animal welfare groups to promote the spay/neuter of pets are absolutely essential – the stray/feral problem began with abandoned pets – but they do nothing to stop the unchecked breeding in the stray/feral population.

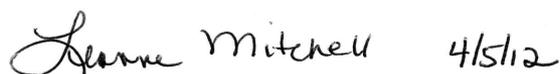
And that is precisely why all our programs center around spay/neuter for stray or feral cats: to humanely reduce the population of stray and feral cats is our mission. Just turn the page for proof!

But we cannot continue to show progress unless three things happen: First and foremost, if you live in the Taos area and have stray or feral cats living nearby, please contact us about our free trap, neuter, and return program. Next, if you care about the issues of feline over-population and euthanasia, please consider donating to our cause. Our work is not government or taxpayer funded. We rely on compassionate people who love cats and do not want them to suffer. Finally, we need all of the Taos area animal welfare groups to continue stressing the importance of spay/neuter... for cats and dogs, pets and strays alike.

And more progress is essential: feline overpopulation remains a serious problem. In the town of Taos, the shelter intake rate (per 100 residents) is four times the national average. This creates enormous pressure on shelter staff, adds to Taos' animal control costs, and results in the tragic euthanasia of innocent cats.

The problems here aren't new, but as we enter 2012, we have new proof that our solutions are truly working. So now is the best time for all animal lovers to get involved, as volunteers or donors or both, and share in the sublime happiness of saving the lives of our abandoned, homeless pets.

Sincerely yours,

 Leanne Mitchell 4/5/12

Leanne Mitchell, President and Founder

Taos Feral Feline Friends

The Mission - Problems and Solutions

The Mission

Prevent the inhumane treatment of stray and feral cats in Northern New Mexico.

Stop unnecessary euthanasia of stray and feral cats.

Reduce the population of stray and feral cats.

Feral Cat Problems and Solutions

Problem: Feral cats are not adoptable as pets.

Solution: TFFF finds homes where they are appreciated as outdoor or barn cats.

Comment: Finding homes for ferals takes time. Most shelters don't like to house animals for extended periods, but we will keep them for as long as it takes to find a home.

Problem: Feral cats are wild animals that do poorly in traditional caged shelters.

Solution: TFFF operates a cage-less, but secure 814 sq. foot indoor facility where ferals are free to roam and play.

Comment: Our shelter also features three fenced-in outdoor play areas.

Problem: Feral cats are over-populated and are a nuisance.

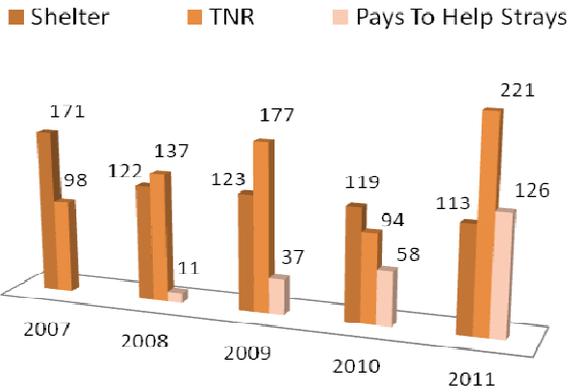
Solution: TFFF sterilizes all cats before adoption and offers free Trap, Neuter, and Return (TNR) services - the only humane method of population control.

Comment: Studies have shown that TNR is more effective than euthanasia in controlling outdoor cat populations.

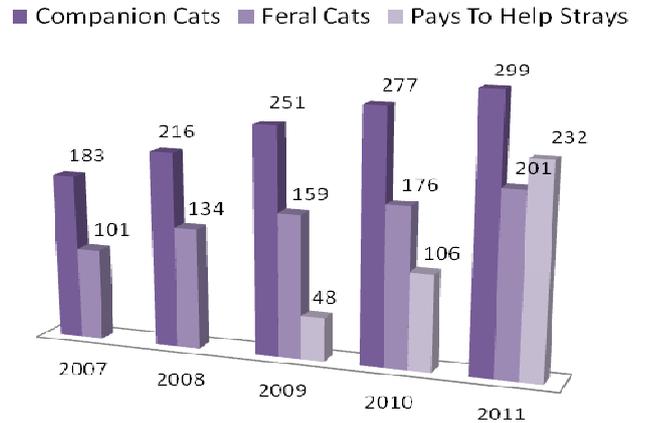
Taos Feral Feline Friends

By the Numbers

Number of Cats Aided by Year



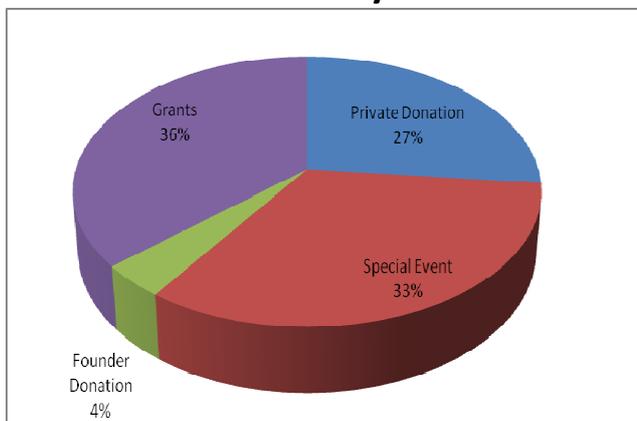
Cumulative Adoptions



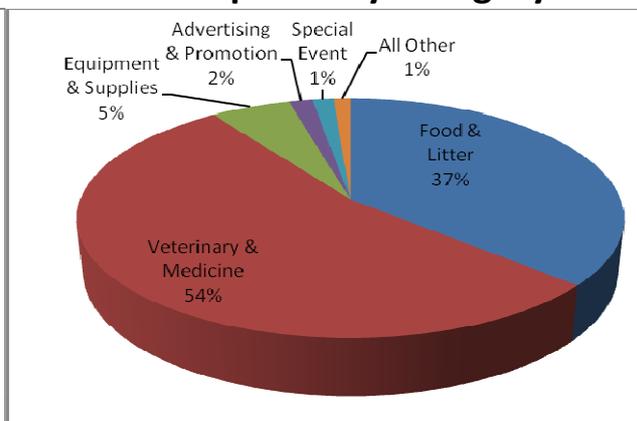
Income and Expense by Year



2011 Income by Source



2011 Expense by Category



Taos Feral Feline Friends

Comprehensive Cat Community Plan

Cats are mobile, social animals. Problems such as disease and overpopulation travel readily from feral cats to indoor/outdoor cats to ordinary pets. The Comprehensive Cat Community Plan (CCCP) reflects our philosophy that the entire community of cats, not just certain subgroups, should be addressed in the design of a feline welfare program.

In addition, animal welfare groups do not operate in isolation. Presently, there are four animal welfare organizations in the Taos area that help cats in some way. With charitable resources scarce, no welfare organization can afford to duplicate the efforts of another.

Through the CCCP, we provide a safety net for the segments of the feline community that no one else will help. We seek solutions for problems that others ignore. Where other organizations are active (for example, the companion cat shelter and adoption program of Stray Hearts, Inc.), TFFF steps back. Where other programs are lacking, we step in. Thus, TFFF created the first feral cat shelter in Northern New Mexico since other shelters did not accept them. Later we began Taos' first ever Trap, Neuter, and Return (TNR) program to address the problem of overpopulation of homeless cats.

The CCCP is reviewed annually and modified as needed to ensure that our activities are appropriately targeted to the segments of the cat community most in need of our help. For example, in 2007, the Shelter Program expanded to accept stray companion cats from Taos County in order to replace the animal welfare services lost when the county's shelter closed. When Stray Hearts, Inc. began serving as the county shelter, TFFF was able to reduce its shelter intake and redirect money into the rapidly growing TNR program.

As 2012 begins, the CCCP consists of three core activities: a Shelter Program, a TNR Program, and an adoption expense reimbursement program, Pays To Help Strays.

The Shelter Program rescues, shelters, and finds adoptive homes for feral cats in Taos and western Colfax counties of New Mexico. In addition to the feral cat shelter, TFFF maintains a small companion cat shelter primarily for older cats, cats with disabilities, and for "owner give-up" cats. As of 12/31/2011, there were 61 cats at our shelter.

The Trap, Neuter, and Return (TNR) Program provides free spay/neuter surgeries and general assistance to outdoor cat caregivers throughout Taos and western Colfax counties. As of 12/31/2011, there were 119 colonies of feral cats managed by TFFF with an estimated total population of 530.

The Pays To Help Strays Program encourages people to adopt stray cats directly from the wild. TFFF pays for spay/neuter, FELV/FIV screening, and all vaccinations. Our clients get new pets... and homeless cats get new homes!

Spay/Neuter Taos, the PetSmart Charities®/TFFF partnership, commenced in 2011. Spay/Neuter Taos utilizes all three TFFF programs in a highly focused effort to spay/neuter up to 300 cats over a one year period, with the goal of achieving a quick, significant reduction in the free-roaming cat population within the town of Taos, NM. The program handled 186 cats in 2011 and has been extended to June 15, 2012. We will seek funding to continue and expand this initiative into 2013.

Let's take a closer look at what these programs really do. Keep in mind that we don't consider these activities as separate and unrelated, but as part of our overall, comprehensive plan to fulfill our mission.

Taos Feral Feline Friends

Shelter Program

TFFF began in 2004 as a cat rescue organization. Its first shelter residents were feral cats awaiting euthanasia at the local Humane Society, rescued and brought home by Leanne Mitchell. Since then, TFFF has become the premier, no-kill feline shelter in Northern New Mexico.

The primary shelter facility is a former 814 square foot guesthouse with four rooms located in Ranchos De Taos, New Mexico. The cats are free to roam within each room - it is a cage-less shelter. Two rooms have ceilings with exposed wooden supports that the cats can sit or walk along, effectively increasing the usable areas of the rooms. Two rooms have windows opening onto screened-in porches, allowing our residents to safely enjoy the outdoors. The building can easily accommodate about 60 cats and is presently reserved for feral cats.

A cage-less environment is important to the health and well-being of feral cats. Feral cats, accustomed to running free, can become lethargic and stop eating if confined to a cage. Our cats run and play within their rooms, interacting with the other cats, forming a community much like an outdoor feral cat colony. Eating habits and litter box use are normal. Fights are seldom observed. By all measures, the ferals are well-adapted to life at the TFFF shelter.

Controlling and preventing feline disease is an important part of the Shelter Program. The shelter is cleaned and disinfected daily. Before a cat enters the shelter community, it is screened for FELV (feline leukemia) and FIV (feline immunodeficiency virus) as recommended by the American Association of Feline Practitioners. Cats with these communicable illnesses cannot be placed in our open setting. Cats with less serious problems, such as upper respiratory illness, are kept isolated from the main shelter until they recover. For this purpose and other special needs, some cats are housed in rooms apart from the main shelter. Non-feral cats, companion animals, are also kept in these areas where they receive more contact with TFFF volunteers. All cats held at TFFF receive FELV, FVRCP, and rabies vaccinations as soon as practical upon their arrival at the shelter. All cats are spayed or neutered prior to adoption.

TFFF actively seeks to find permanent, loving homes for both companion and feral cats. Despite the common misconception that feral cats are unadoptable, we have been successful in finding individuals who appreciate the wild nature and rodent-controlling abilities of feral cats. A standardized adoption agreement, providing contact information, cat health and identification data is executed. We contact each adopter at least once to see how the cat and owner have adapted. The suggested donation for adoptions is \$12.50 per feral cat to \$25.00 per companion cat. We also provide a free wellness veterinary exam for all companion cats adopted from our shelter.

Feral cat adoptions can be difficult to arrange. A suitable home for feral cats requires shelter from the elements and predators, specifically wild dogs and coyotes, and a human caregiver. Given that Taos County has been plagued with serious rodent problems, including human fatalities caused by the mouse-transmitted Hanta virus, TFFF believes that the community obtains material public health benefits from properly managed feral cat populations. By building awareness of our organization and promoting the rodent-control advantages of cat ownership, TFFF boosts the demand for both companion and feral cats.

TFFF arranged adoptions for 47 shelter cats (25 feral, 22 companion) in 2011 and accepted 40 (18 feral, 22 companion) new cats into the shelter. There were 61 cats at the shelter at 12/31/11. TFFF's goal for 2012 is to accept 40 new shelter residents and to arrange 55 shelter adoptions.

Taos Feral Feline Friends

Trap, Neuter, and Return (TNR) Program

TNR is our community outreach program supporting the animal care efforts of individuals with outdoor cat populations. It is the best option for helping feral cats when a property owner is willing to support a feral cat colony on his/her premises. If residents are willing to provide food, water, and shelter sufficient to maintain a feral colony, TFFF will trap the animals, transport them to the veterinarian for spay/neuter, rabies vaccinations, and ear-tipping, then return them back into the feral colony. By keeping the population under control, residents are able to manage their colonies more efficiently, without incurring the costs of an ever-increasing population.

TNR is the most critical element of TFFF's mission to contain feral populations in a humane manner. It has been shown to be more effective in reducing cat populations than euthanasia. Killing cats merely makes more food available to the survivors who then exploit the surplus by reproducing at a greater rate. Additionally, by helping people manage cats on their premises, we are able to reserve our limited shelter space for cats that are unwanted or suffering abuse.

TNR complements, but does not replace the need for our rescue, shelter, and adoption program. First, TNR is only applicable to true feral cats - we don't feel that a stray cat that's obviously been a companion animal should be converted to a feral cat via TNR. Second, TNR requires the active cooperation of the property-owner. If a property-owner is unwilling to support the colony, or will not consent to our program guidelines, TFFF will not initiate a TNR program. If cats' lives are in immediate jeopardy, we will trap, remove the cats, and take them to our shelter for veterinary care and adoption.

TNR is available free of charge to the public, the only such program in our service area. TFFF also provides food support and veterinary expense reimbursement to low-income colony care-givers.

Controlling and preventing feline disease in outdoor cats is an important part of the TNR Program. Outdoor cats are exposed to more pathogens and live under much harsher conditions than indoor cats. The two most common serious feline diseases we encounter are FIV and FELV. FIV (Feline Immunodeficiency Virus) is prevalent throughout Taos County. Like human AIDS, FIV attacks a cat's immune system, making it more susceptible to other diseases. FIV is spread directly from cat to cat by biting, mating, and sharing of infected litter, water or food sources. FELV is a serious viral infection spread mainly from mother to kittens. An effective vaccine for FELV is available and all TFFF shelter cats receive it. However, because the FELV vaccine requires booster shots, it is not practical for TNR cats.

Effective 1/1/2009, TFFF no longer tests TNR cats for FELV/FIV unless, in a veterinarian's opinion, a cat manifests symptoms associated with these infections. No cat at TFFF has or will ever be euthanized based on the results of the FELV/FIV test. However, to prevent the spread of these fatal pathogens to otherwise healthy cats, TFFF does not return demonstrably sick cats testing positive for FELV or FIV to the feral colony. In these cases, depending on the specific facts and upon consultation with the attending veterinarian, TFFF may elect to euthanize or retain the cat in isolation at its shelter. A complete discussion of TFFF's testing policy can be found on the TFFF website.

For 2012, TFFF expects to handle 150 to 190 TNR cases, with the majority arising from the Spay/Neuter Taos program.

Taos Feral Feline Friends

Pays To Help Strays

TFFF's newest initiative, "Pays To Help Strays", commenced as a pilot program in 2008. This program assists people who adopt strays and ferals directly into their homes. Through Pays To Help Strays, we will reimburse the costs of the spay/neuter surgery, FELV/FIV testing, and the recommended vaccinations for anyone directly adopting a stray or "friendly feral" cat into their home. The person must contact us within 30 days, or in advance, of the adoption in order to be eligible for benefits. Cats adopted from other shelters, pet stores, or breeders are ineligible for this program.

This program is a cost-effective way to help homeless cats find permanent homes while simultaneously limiting the reproductive potential of the outdoor population. It also bypasses the TFFF shelter completely, preserving shelter capacity for the neediest animals.

Due to rising veterinary costs and the increasing popularity of this program, TFFF has limited its reimbursement to spay/neuter surgery, FELV/FIV testing, and vaccinations. Charges for medicine, treatment of illness or injuries and veterinary examination fees, previously reimbursed by TFFF, are now the client's responsibility. This change became effective March 1, 2012.

126 Pays To Help Strays adoptions were arranged in 2011. Based on our current expectations for grant and donation funding during 2012, TFFF expects to arrange 85 Pays To Help Strays adoptions with the majority arising from the Spay/Neuter Taos program. However, the demand for this service is very strong, and TFFF could exceed its goal if additional funding becomes available.

Taos Feral Feline Friends

Financial Overview as of 12/31/2011

Introduction

Taos Feral Feline Friends (TFFF) is a 501-c(3) non-profit association, founded in June 2004, providing animal welfare to stray and feral cats throughout Northern New Mexico. The association's headquarters and shelter facility are located in unincorporated Taos County, New Mexico, approximately 8 miles southwest of the town of Taos. The following discussion is a material part of the TFFF financial report. This financial report has not been audited, but is believed by the undersigned to be an accurate representation of the financial condition of the association as of Dec. 31, 2011. Further information concerning the organization's financial condition may be obtained from IRS Form 990. Please contact us in writing if you would like to receive this filing. There is no charge to receive our tax filing.

2011 Income Statement

TFFF prepares its accounting statements on a cash basis. TFFF had revenues of \$63,096 for CY2011. For this period, revenue consisted of approximately 27% private donations (including adoption fees); 33% special events; 36% corporate and charitable foundation grants; and 4% founder donations. Revenues increased by 47% in comparison to the \$42,979 recorded in 2010, with private donations decreasing by 7% from \$18,174 in 2010 to \$16,792 in 2011, special event revenue decreasing by 3% from \$21,405 in 2010 to \$20,809 in 2011. Charitable grants increased 2200% from \$1,000 in 2010 to \$23,000 in 2011 with the PetSmart grant of \$15,000 being the largest contribution to the increase. Founder donations were \$2,495 in 2011 vs. \$2,400 for 2010. The special event revenue includes non-cash amounts of \$758 in feline FELV/FIV test kits donated by IDEXX Laboratories, Inc.

TFFF had expenses of \$64,040 for CY2011, consisting of 37% for food and litter (vs. 46% during 2010), 54% for veterinary costs and medicine (vs. 40% during 2010), 5% for TNR equipment, shelter equipment and supplies (vs. 6% during 2010), and 4% for utilities, advertising, printing, postage, special event expenses and miscellaneous costs (vs. 7% during 2010). In total, expenses increased by 23% from \$51,905 in 2010 to \$64,040 in 2011. The increase in expenses for 2011 over 2010 was entirely due to an increase of \$13,426 in veterinary and medicine costs which rose in response to the record levels of TNR and Pays To Help Strays program activity during 2011.

TFFF had no employee or private contractor costs through during CY2011. Except for \$220 in waste disposal costs, all insurance, utility and transportation costs were paid for TFFF as in-kind donations by William and Leanne Mitchell. TFFF leases its shelter facility on a rent-free basis from William and Leanne Mitchell. The payment of certain expenses by William and Leanne Mitchell and rent-free lease are charitable arrangements that can be terminated at any time.

Based on the reported revenues and expenses, TFFF incurred an operating loss of \$944 during 2011 vs. an operating loss of \$8,926 in 2010.

Statement of Assets and Liabilities as of Dec. 31, 2011

TFFF maintains a checking account with the Taos, NM branch of Peoples Bank, 13180 Metcalf Ave., Overland Park, KS. As of Dec. 31, 2011, the account balance was \$11,905. The account does not pay interest and incurs no banking fees, other than purchase of checks.

Taos Feral Feline Friends

Financial Overview as of 12/31/2011 (continued)

TFFF had undeposited cash and checks of \$203 as of 12/31/2011. TFFF also has a brokerage account at Fidelity Investments to facilitate charitable donations of securities and its balance was \$0 at 12/31/2011.

To obtain liquidity, TFFF has borrowed \$31,284 from founders Leanne and William Mitchell through Dec. 31, 2011. A \$35,000 credit line has been committed for TFFF through 12/31/2014 by the founders. The loan bears no interest, can be repaid at any time, and appears on the association's statement of assets and liabilities contained herein. TFFF has no other debt or lease obligations as of Dec. 31, 2011.

TFFF's cumulative deficit (excess of expenses over revenue) was \$19,176 as of 12/31/11.

2011 Expenses By Program

This exhibit was prepared from the expense records of the association. Some expense categories such as Shelter Supplies, Shelter Equipment, TNR Equipment, and TNR Food are directly associated with a specific program. Veterinary Costs were subdivided by program by totaling each animal's vet costs by the corresponding program under which treatment was provided. Medicine and Veterinary Supplies category expenses, primarily the cost of purchasing FELV/FIV test kits, were allocated by program according to the number of cats utilizing the supplies. Food costs relating to providing assistance to TNR colony caregivers were tabulated directly from the original expense records. All other food costs and all litter costs are attributed to the Shelter Program. Miscellaneous expenses, except for Taxes, Licenses, and Fees which are entirely shelter related, are allocated to each program according to the total numbers of animals aided by program during 2011: 221 for the TNR program, 113 for the Shelter program, and 126 for the Pays To Help Strays program.

Program Budgets for 2012

TFFF provides budgets, i.e., expense projections, relating to each of its three programs for the 2012 calendar year, based upon the 2012 program goals as described herein. Additionally, 2012 calendar year revenue is estimated in aggregate for the organization. For 2012, we are projecting that the grant revenue will be roughly half of the 2011 amount and consequently are reducing the 2012 goals for each program. The Shelter Program budget for 2012 assumes 40 new shelter intakes and 55 shelter adoptions during 2012. The TNR Program budget assumes 170 new cases in 2012. 85 Pays To Help Strays cases are assumed for 2012. The Pays To Help Strays budget also assumes a decrease in average cost per case resulting from the restriction of program-eligible services (discussed in the "Pays To Help Strays" section of this report), offset by an increase in the schedule of fees charged by the veterinary service provider.

Annual price inflation rates assumed are 5% for food and litter, 0% for veterinary services and 3% for all other expenses. There is no assumed veterinary service expense inflation because we made the budget projections using the 3/1/2012 fee schedule of our service provider. Since TFFF purchases most of its food and litter from a single supplier, actual price inflation for this expense category during 2012 may be considerably more or less than the assumption employed herein. Miscellaneous expenses projected for 2012 are based primarily on 2011 costs, except: 1) a one-time volunteer expense reimbursement for out of state travel during 2011 of \$364 has been eliminated and 2) an extra provision for advertising Spay/Neuter Taos has been added. Miscellaneous expenses not directly associated with the Shelter Program are allocated to individual programs according to the projected numbers of animals aided.

Taos Feral Feline Friends

Financial Overview as of 12/31/2011 (continued)

Since TFFF intends to remain a 100% volunteer organization, no personnel costs are projected for CY2012. All rent, insurance, utility, and transportation costs expected to be donated to TFFF throughout 2012 by William and Leanne Mitchell appear as zeroes in the budget.

TFFF's expected revenues for 2012 include \$12,000 of grant funding, based on the assumption that funding for the Spay/Neuter Taos partnership with PetSmart Charities® will be renewed during 2012. Private and special event donations are estimated at 105% of the average amounts from 2010 and 2011. These assumptions produce budgeted revenue of \$54,900 for CY2012, a decrease of 13% from CY2011. The budgeted revenue for CY2012 consists of approximately 33% private donation revenue, 40% special event revenue, 22% grant revenue, and 4% founder donations. No other sources of revenue are expected for 2012.

As noted above, the ability of TFFF to fund its charitable operations is partially dependent on the attainment of grant funds from sources outside of the local community. Charitable foundation and corporate grants are awarded through a highly competitive process, making TFFF's future awards very difficult to predict. For example, we have assumed in the budget for 2012 that TFFF will obtain additional grant funding for Spay/Neuter Taos, but there can be no assurance that such funding will be received.

The 2012 budget targets a \$2,300 surplus from operations. However, due to the inherent uncertainty regarding the actual amount of grant funding and private donations that will be obtained during 2012, TFFF may be unable to secure sufficient funding to meet its program objectives for 2012 and achieve the targeted gain. In this event, TFFF may need to temporarily suspend or restrict one or more of its programs during 2012, or may incur additional operating losses. If TFFF's operations during 2012 produce surplus funds, a partial repayment of the outstanding founder loan would be made. If TFFF's operations during 2012 produce a shortfall of funds, as occurred during 2011, further borrowings from the founder line of credit would be made.

Although the values displayed in the projected budgets are believed to be reasonable estimates of TFFF's 2012 financial activity, all of the amounts should be considered hypothetical values, possibly differing materially from the actual results.

Signature

I hereby represent that the above discussion of the financial condition of Taos Feral Feline Friends as of December 31, 2011 and accompanying schedules are accurate to the best of my knowledge and that the projections discussed herein are based upon assumptions believed to be reasonable as of this date of signature:

Jean Jacques, signed on April 5, 2012

Jean Jacques, Vice-President and Treasurer of Taos Feral Feline Friends

Taos Feral Feline Friends

2011 Income Statement

| | <u>1/1/11 - 6/30/11</u> | <u>7/1/11 - 12/30/11</u> | <u>1/1/11 - 12/31/11</u> | <u>1/1/10 - 12/31/10</u> |
|--|-------------------------|--------------------------|--------------------------|--------------------------|
| <u>Revenue</u> | | | | |
| Private Donations (incl. Adoption Fees) | \$15,011 | \$1,781 | \$16,792 | \$18,174 |
| Special Events | \$0 | \$20,809 | \$20,809 | \$21,405 |
| Founder Donations | \$1,055 | \$1,440 | \$2,495 | \$2,400 |
| Grants | \$20,000 | \$3,000 | \$23,000 | \$1,000 |
| Investment Income | \$0 | \$0 | \$0 | \$0 |
| Total Revenue | \$36,066 | \$27,030 | \$63,096 | \$42,979 |
| <u>Expenses</u> | | | | |
| Salaries: Program Director | \$0 | \$0 | \$0 | \$0 |
| Salaries: All Other | \$0 | \$0 | \$0 | \$0 |
| Employee Payroll Taxes and Benefit Costs | \$0 | \$0 | \$0 | \$0 |
| Contractor and Professional Costs | \$0 | \$0 | \$0 | \$0 |
| Subtotal Personnel Costs | \$0 | \$0 | \$0 | \$0 |
| Food & Litter | \$11,160 | \$12,221 | \$23,381 | \$24,077 |
| Veterinary Costs | \$15,723 | \$16,746 | \$32,469 | \$19,233 |
| Medicine and Veterinary Supplies | \$1,213 | \$762 | \$1,975 | \$1,785 |
| Subtotal Animal Costs | \$28,096 | \$29,729 | \$57,825 | \$45,095 |
| Shelter Supplies | \$1,063 | \$1,132 | \$2,195 | \$1,510 |
| Shelter Equipment | \$335 | \$209 | \$544 | \$1,158 |
| TNR Equipment | \$558 | \$204 | \$762 | \$310 |
| Subtotal Equipment & Supplies | \$1,956 | \$1,545 | \$3,501 | \$2,978 |
| Shelter Maintenance/Repair | \$0 | \$0 | \$0 | \$0 |
| Rent: 814 sq.ft 2bd./1ba guesthouse | \$0 | \$0 | \$0 | \$0 |
| Waste Disposal | \$220 | \$0 | \$220 | \$0 |
| Telephone, Electricity, Internet Access | \$0 | \$0 | \$0 | \$0 |
| Heating (Propane) | \$0 | \$0 | \$0 | \$0 |
| Property and Liability Insurance | \$0 | \$0 | \$0 | \$0 |
| Subtotal Insurance/Utilities | \$220 | \$0 | \$220 | \$0 |
| Automobile Expenses | \$0 | \$0 | \$0 | \$0 |
| Advertising, Printing, Postage | \$680 | \$362 | \$1,042 | \$1,409 |
| Travel, Dining & Entertainment | \$364 | \$102 | \$466 | \$89 |
| Special Event Expenses | \$0 | \$931 | \$931 | \$1,290 |
| Promotional Expenses | \$0 | \$0 | \$0 | \$905 |
| Charitable Contributions | \$0 | \$50 | \$50 | \$50 |
| Seminars, Workshops | \$0 | \$0 | \$0 | \$0 |
| Taxes, Licenses, Fees | \$5 | \$0 | \$5 | \$89 |
| Subtotal Misc. Expenses | \$1,049 | \$1,445 | \$2,494 | \$3,832 |
| Total Expenses | \$31,321 | \$32,719 | \$64,040 | \$51,905 |
| <u>Surplus (Deficit) from Operations</u> | \$4,745 | (\$5,689) | (\$944) | (\$8,926) |

Taos Feral Feline Friends

Statement of Assets and Liabilities

| <u>Assets</u> | <u>12/31/2011</u> | <u>12/31/2010</u> | <u>12/31/2009</u> |
|--|-------------------|-------------------|-------------------|
| Checking Account (Peoples Bank, Overland Park KS #10635861) | \$11,905 | \$8,000 | \$15,059 |
| Brokerage Account (Fidelity Investments, #Z70-165840) | \$0 | \$0 | \$1,018 |
| Cash and Undeposited Checks | \$203 | \$270 | \$0 |
| Total Assets | \$12,108 | \$8,270 | \$16,077 |

Liabilities

| | | | |
|---------------------------------|------------|------------|-----------|
| Founder Loans (0% interest) | \$31,284 | \$26,502 | \$25,383 |
| Accumulated Surplus / (Deficit) | (\$19,176) | (\$18,232) | (\$9,306) |
| Total Liabilities | \$12,108 | \$8,270 | \$16,077 |

Taos Feral Feline Friends *2011 Expenses by Program*

| | <u>1/1/11 - 12/31/11</u> | <u>1/1/11 - 12/31/11</u> | <u>1/1/11 - 12/31/11</u> | <u>1/1/11 - 12/31/11</u> |
|--|--------------------------|--------------------------|--------------------------|--------------------------|
| | <u>TNR</u> | <u>Shelter</u> | <u>Pays To Help</u> | <u>Total</u> |
| | | | <u>Strays</u> | |
| <u>Expenses</u> | | | | |
| Salaries: Program Director | \$0 | \$0 | \$0 | \$0 |
| Salaries: All Other | \$0 | \$0 | \$0 | \$0 |
| Employee Payroll Taxes and Benefit Costs | \$0 | \$0 | \$0 | \$0 |
| Contractor and Professional Costs | \$0 | \$0 | \$0 | \$0 |
| Subtotal Personnel Costs | \$0 | \$0 | \$0 | \$0 |
| Food & Litter | \$477 | \$22,904 | \$0 | \$23,381 |
| Veterinary Costs | \$10,742 | \$9,319 | \$12,408 | \$32,469 |
| Medicine and Veterinary Supplies | \$328 | \$397 | \$1,251 | \$1,975 |
| Subtotal Animal Costs | \$11,547 | \$32,620 | \$13,659 | \$57,825 |
| Supplies | \$0 | \$2,195 | \$0 | \$2,195 |
| Equipment | \$762 | \$544 | \$0 | \$1,306 |
| Subtotal Equipment & Supplies | \$762 | \$2,739 | \$0 | \$3,501 |
| Shelter Maintenance/Repair | \$0 | \$0 | \$0 | \$0 |
| Rent: 814 sq.ft 2bd./1ba guesthouse | \$0 | \$0 | \$0 | \$0 |
| Waste Disposal | \$0 | \$220 | \$0 | \$220 |
| Telephone, Electricity, Internet Access | \$0 | \$0 | \$0 | \$0 |
| Heating (Propane) | \$0 | \$0 | \$0 | \$0 |
| Property and Liability Insurance | \$0 | \$0 | \$0 | \$0 |
| Subtotal Insurance/Utilities | \$0 | \$220 | \$0 | \$220 |
| Automobile Expenses | \$0 | \$0 | \$0 | \$0 |
| Advertising, Printing, Postage | \$501 | \$256 | \$285 | \$1,042 |
| Travel, Dining & Entertainment | \$49 | \$389 | \$28 | \$466 |
| Special Event Expenses | \$447 | \$229 | \$255 | \$931 |
| Promotional Expenses | \$0 | \$0 | \$0 | \$0 |
| Charitable Contribution | \$24 | \$12 | \$14 | \$50 |
| Seminars, Workshops | \$0 | \$0 | \$0 | \$0 |
| Taxes, Licenses, Fees | \$0 | \$5 | \$0 | \$5 |
| Subtotal Misc. Expenses | \$1,021 | \$891 | \$582 | \$2,494 |
| Total Expenses | \$13,329 | \$36,470 | \$14,241 | \$64,040 |

Taos Feral Feline Friends

2012 Program Budgets

| | <u>1/1/12 - 12/31/12</u> | <u>1/1/12 - 12/31/12</u> | <u>1/1/12 - 12/31/12</u> | <u>1/1/12 - 12/31/12</u> |
|---|--------------------------|--------------------------|--------------------------|--------------------------|
| | <u>TNR</u> | <u>Shelter</u> | <u>Pays To Help</u> | <u>Total</u> |
| <u>Revenue</u> | | | <u>Strays</u> | |
| Private Donations (incl. Adoption Fees) | | | | \$18,350 |
| Special Events | | | | \$22,150 |
| Founder Donations | | | | \$2,400 |
| Grants | | | | \$12,000 |
| Investment Income | | | | \$0 |
| Total Revenue | | | | \$54,900 |
| <u>Expenses</u> | | | | |
| Salaries: Program Director | \$0 | \$0 | \$0 | \$0 |
| Salaries: Statistical and Financial Reports | \$0 | \$0 | \$0 | \$0 |
| Employee Payroll Taxes and Benefit Costs | \$0 | \$0 | \$0 | \$0 |
| Contractor and Professional Costs | \$0 | \$0 | \$0 | \$0 |
| Subtotal Personnel Costs | \$0 | \$0 | \$0 | \$0 |
| Food & Litter | \$501 | \$19,203 | \$0 | \$19,704 |
| Veterinary Costs | \$8,263 | \$8,380 | \$8,464 | \$25,107 |
| Medicine and Veterinary Supplies | \$259 | \$409 | \$869 | \$1,537 |
| Subtotal Animal Costs | \$9,023 | \$27,993 | \$9,333 | \$46,349 |
| Supplies | \$0 | \$1,804 | \$0 | \$1,804 |
| Equipment | \$604 | \$447 | \$0 | \$1,051 |
| Subtotal Equipment & Supplies | \$604 | \$2,252 | \$0 | \$2,856 |
| Shelter Maintenance/Repair | \$0 | \$0 | \$0 | \$0 |
| Rent: 814 sq.ft 2bd./1ba guesthouse | \$0 | \$0 | \$0 | \$0 |
| Waste Disposal | \$0 | \$227 | \$0 | \$227 |
| Telephone, Electricity, Internet Access | \$0 | \$0 | \$0 | \$0 |
| Heating (Propane) | \$0 | \$0 | \$0 | \$0 |
| Property and Liability Insurance | \$0 | \$0 | \$0 | \$0 |
| Subtotal Insurance/Utilities | \$0 | \$227 | \$0 | \$227 |
| Automobile Expenses | \$0 | \$0 | \$0 | \$0 |
| Advertising, Printing, Postage | \$1,019 | \$545 | \$509 | \$2,073 |
| Travel, Dining & Entertainment | \$52 | \$28 | \$26 | \$105 |
| Special Event Expenses | \$471 | \$252 | \$236 | \$959 |
| Promotional Expenses | \$0 | \$0 | \$0 | \$0 |
| Charitable Contribution | \$0 | \$0 | \$0 | \$0 |
| Seminars, Workshops | \$0 | \$0 | \$0 | \$0 |
| Taxes, Licenses, Fees | \$0 | \$50 | \$0 | \$50 |
| Subtotal Misc. Expenses | \$1,541 | \$875 | \$771 | \$3,187 |
| Total Expenses | \$11,168 | \$31,346 | \$10,104 | \$52,618 |

Taos Feral Feline Friends

Appendix 1 - Frequently Asked Questions

Who is Taos Feral Feline Friends?

We are a not-for-profit, tax-exempt, animal welfare association dedicated to helping stray and feral cats. Formed in June 2004, we are the only shelter in northern New Mexico that rescues and finds homes for feral cats. We also help the community manage feral cats through Trap, Neuter, and Return. Our non-profit status is certified by both the Internal Revenue Service and the Attorney General of New Mexico.

What are feral cats?

Feral cats are either abandoned or lost domestic cats that have reverted to their 'wild nature' or cats that were born outside to a feral mother. They often form self-reliant social groups known as "colonies" near a source of food and shelter. Most human communities have feral cat colonies, but many people are unaware of their existence since "ferals" avoid human contact.

How are feral cats different from stray cats?

A stray cat is a domesticated animal, a pet that has been recently lost or abandoned. It can be resocialized and placed in an adoptive home. Feral cats do not appreciate human contact and hence cannot usually be made into pets. For this reason, feral cats are shunned by most animal shelters.

Why do feral cats need our help?

Feral cats living in the wrong locations are considered a public nuisance and are often captured, poisoned, or otherwise mistreated. Feral cats brought to local animal pounds are deemed unadoptable and "humanely" euthanized. We do not believe that this treatment of innocent animals is moral. Feral cats have a right to live! There are better solutions.

How can we help feral cats?

If you make a donation to Taos Feral Feline Friends, you will save and improve the lives of feral cats in our community. Also, call us if you want to adopt - we have both ferals and house cats available.

What does Taos Feral Feline Friends actually do?

We operate the only Trap, Neuter & Return Program in Taos. It aids people with outdoor cats by providing free spay/neuter surgeries, vaccinations and vet care.

Our Shelter Program helps concerned people from all over the Taos area rescue cats. The shelter is a 814 sq. ft. cageless facility, perfect for feral cats since they don't do well in cages. All cats brought to our shelter are examined by a licensed veterinarian, lab-tested for serious diseases, vaccinated, and spayed/neutered before adoption. For feral cats, we seek appropriate placement in settings where they will be welcomed and cared for, typically, in rural homes as 'mousers' or 'barn kitties'.

We also will pay for spay/neuter and all vaccinations for people adopting a stray cat directly from the wild. We call this the "Pays To Help Strays" Program.

We've helped over 700 cats find new permanent homes... and a new chance to live!

Taos Feral Feline Friends

Appendix 1 - Frequently Asked Questions (continued)

What is Trap, Neuter, and Return?

Trap, Neuter, and Return (TNR) is a free community outreach program for managing feral cats without retaining them at the shelter. Quite simply, with the help of our volunteer caregivers, ferals are trapped, spayed or neutered, vaccinated and then released back into their familiar territory. TFFF offers Trap, Neuter and Return to reduce over-population, homelessness, and disease amongst feral cats.

Why does Taos Feral Feline Friends need our help?

We receive no compensation from local animal shelters, city or county government. Since ferals are not adopted as pets, we find that charging standard adoption fees is impractical and restricts our ability to find acceptable homes. Thus, we rely almost entirely on grants and charitable donations from the community to support our operations. All donations made to us are acknowledged with a written receipt and are tax-deductible as a charitable contribution.

How will my donation be used?

Your donation will pay for medicine, veterinary care, food, litter and shelter expenses. It might be used for adoption advertising or to buy equipment (for example, traps). However, TFFF has no personnel costs: all of our workers and association officers are unpaid volunteers so your entire donation directly benefits our cats.

Does Taos Feral Feline Friends help regular (non-feral) cats?

Yes, we help all cats at the shelter, space permitting, and usually have 10-20 house cats or kittens ready for adoption as pets. Our companion cats have their own areas separate from the ferals where they receive the extra human contact that they appreciate.

Does Taos Feral Feline Friends ever euthanize cats?

Our shelter follows a strict 'no-kill' philosophy. We will permit a licensed veterinarian to euthanize a cat only if it is suffering from a fatal disease or injury. Historically, only about 2% of our cats have been euthanized.

How can I make a contribution, adopt a cat, or get more information?

Please call or E-mail Leanne Mitchell at (575) 737-9208, catmomoftaos@hotmail.com or visit our website at <http://taosferalfelinefriends.tripod.com/>

Taos Feral Feline Friends

Appendix 2 – Association Officers, Quick Facts, and Contact Information

ASSOCIATION OFFICERS (2011/12)

Leanne Mitchell, President and Founder (2004)
Leslie Wey, Vice-President / Secretary (2005)
Jean Jacquez, Vice-President / Treasurer (2010)
Patrick Finn, Vice-President (2010)
Pamela Matas, Vice-President (2010)

QUICK FACTS

MISSION

Prevent the inhumane treatment of stray and feral cats in Northern New Mexico, stop unnecessary euthanasia of stray and feral cats, and reduce the population of stray and feral cats.

HISTORY

Taos Feral Feline Friends (TFFF) is a 501c-3 charitable association promoting animal welfare throughout Northern New Mexico. TFFF was founded in June 2004 by Leanne Mitchell. Ms. Mitchell has over 25 years experience working with animal welfare organizations in Illinois and New Mexico.

TFFF is unique: it is a 100% volunteer organization and operates the only facility in Northern New Mexico that rescues, shelters, and relocates feral cats. In 2005, it initiated the area's only Trap, Neuter, and Return program to spay/neuter feral cats and assist outdoor cat caregivers.

FACILITY & AREA OF OPERATION

TFFF operates an 814 sq. ft. cage-less shelter facility in Ranchos De Taos, New Mexico in unincorporated Taos County, approximately eight miles southwest of the town of Taos. The organization exclusively serves Taos County and western Colfax County, New Mexico.

STANDARDS OF PRACTICE

TFFF operates under a strict no-kill mandate. Euthanasia is used only if, in the judgment of a veterinarian, an animal is terminally ill or injured. TFFF veterinary care standards are established and reviewed by Drs. Susanne Felser and Patricia Albin, veterinarians licensed by the state of New Mexico, and are consistent with the recommendations of the American Association of Feline Practitioners.

CONTACT INFORMATION

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Federal EIN: 77-0635095
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